



## Disaster Recovery

### Tintri DR Storage/Cybersecurity 50TB Storage

New Location Bicoastal Redundancy	Client Location Monthly Recurring Charges (MRC)	Client Location Equipment Purchase Costs	WHOA.com Secure Cloud
			50 TB @ \$85/TB
			1st Month FREE
Rack & Power, tier 4 data center only	\$1,500	\$5,000	
Tier 1 Bandwidth, x 2 providers w/cross connects	\$1,800		
Travel, cabling, misc		\$1,500	
Switches		\$2,500	
Compute Power for 24 VM's			
VM Ware Licenses (24 VMs require 9 hosts)			
Palo Alto Security Hardware (main/protect)		\$30,000	
Palo Alto Security Subscription/Maintenance	\$167		
Tintri 75 TB Storage Unit		\$110,000	\$4,250
Employee Cost - Maintenance/Management	\$5,000		
ISO 27001/PCI/HIPAA Certifications	\$2,000		
<b>Total</b>	<b>\$10,467</b>	<b>\$149,000</b>	<b>\$4,250</b>
<b>36 month Total Expense</b>	<b>\$525,812</b>		<b>\$148,750</b>
<b>Grand Total Monthly Expense (36 month amortization)</b>	<b>\$14,606</b>		<b>\$4,132</b>
		<b>% Savings vs Colocation</b>	<b>71.7%</b>
		<b>\$ Savings vs Colocation</b>	<b>\$377,062</b>

\*WDC - includes IP's/Firewall/Load Balancer/Bandwidth/Support

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