Business Continuity - Disaster Recovery
Tintri DR/BC Storage/Standby Servers/Cybersecurity
75TB + 30 VMs

New Location Bicoastal Redundancy	Client Location Monthly Recurring Charges (MRC)	Client Location Equipment Purchase Costs	WHOA.com Secure Cloud
			75 TB @ $72/TB
			30 Server Reservation @ $99/each
			1st Month FREE
Rack & Power, tier 4 data center only	$1,500	$5,000	
Tier 1 Bandwidth, x 2 providers w/cross connects	$1,800		
Travel, cabling, misc		$1,500	
Switches - 10GB		$28,000	
Switches - 1GB		$7,600	
Compute Power for 30 VM's		$17,100	$2,970
VM Ware Licenses (30 VMs require 3 hosts)		$10,500	Included
Palo Alto Security Hardware (main/protect)		$30,000	Included
Palo Alto Security Subscription/Maintenance	$458		Included
Tintri 75 TB Storage Unit		$110,000	$5,400
Employee Cost - Maintenance/Management	$6,000		$150
ISO 27001/PCI/HIPAA Certifications	$2,000		
Total	$11,758	$209,700	$8,520
36 month Total Expense	$632,988		$298,200
Grand Total Monthly Expense (36 month amortization)	**$17,583**		**$8,283**
		% Savings vs Colocation	**52.9%**
		$ Savings vs Colocation	**$334,788**

*WDC - includes IP's/Firewall/Load Balancer/Bandwidth/Support
(30) Powered Down VMs - with average size of 2 vCPU & 8 GB vRAM

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