



Business Continuity - Disaster Recovery

Tintri DR/BC Storage/Standby Servers/Cybersecurity
75TB + 30 VMs

New Location Bicoastal Redundancy	Client Location Monthly Recurring Charges (MRC)	Client Location Equipment Purchase Costs	WHOA.com Secure Cloud
			75 TB @ \$72/TB
			30 Server Reservation @ \$99/each
			1st Month FREE
Rack & Power, tier 4 data center only	\$1,500	\$5,000	
Tier 1 Bandwidth, x 2 providers w/cross connects	\$1,800		
Travel, cabling, misc		\$1,500	
Switches - 10GB		\$28,000	
Switches - 1GB		\$7,600	
Compute Power for 30 VM's		\$17,100	\$2,970
VM Ware Licenses (30 VMs require 3 hosts)		\$10,500	Included
Palo Alto Security Hardware (main/protect)		\$30,000	Included
Palo Alto Security Subscription/Maintenance	\$458		Included
Tintri 75 TB Storage Unit		\$110,000	\$5,400
Employee Cost - Maintenance/Management	\$6,000		\$150
ISO 27001/PCI/HIPAA Certifications	\$2,000		
Total	\$11,758	\$209,700	\$8,520
36 month Total Expense	\$632,988		\$298,200
Grand Total Monthly Expense (36 month amortization)	\$17,583		\$8,283
		% Savings vs Colocation	52.9%
		\$ Savings vs Colocation	\$334,788

*WDC - includes IP's/Firewall/Load Balancer/Bandwidth/Support
(\$0) Powered Down VMs - with average size of 2 vCPU & 8 GB vRAM

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